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Message Text

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22-11
ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W
---------- 051443
R 072028Z NOV 75
FM AMEMBASSY PORT OF SPAIN
TO SECSTATE WASHDC 8473

UNCLAS PORT OF SPAIN 2736

E.O. 11652: N/A
TAGS: BEXP, TD
SUBJ: MAJOR PROJECTS: CONCRETE PIPE PLANT

REF: STATE 261816; PORT OF SPAIN 2550

1. EMBASSY GREATLY APPRECIATES THOROUGH AND INFORMATIVE RESPONSE FROM MEPD. A REPRESENTATIVE OF PRICE BROTHERS, MR. DAVID LAMING, WAS IN PORT OF SPAIN NOV. 5 - 8, AND ALL INFORMATION BELOW IS ALREADY KNOWN TO HIM. PLEASE PASS IT ON TO AMERON, HOWEVER, AND INFORM FIRM THAT EMBASSY WILL BE PLEASED TO ASSIST IF THEY WISH TO SEND ANYONE TO PORT OF SPAIN BETWEEN NOW AND TIME TENDER IS ISSUED.

2. TWO FIRMS ALREADY PRODUCE CONCRETE PIPE IN TRINIDAD, AND BOTH ARE DEFINITELY INTERESTED IN PARTICIPWTING WITH A FOREIGN BIDDER FOR THE POPE PLANT PROJECT. NAMES AND ADDRESSES FOLLOW:

A) MR. JACK PHILLIPS, OFFICE MANAGER
TRINIDAD CONCRETE PRODUCTS CO., LTD.
P.O. BOX 144
PORT OF SPAIN, TRINIDAD
TEL: 62/53729 CABLE: CONCRETE

B) MR. C.A. BOYCE,BXANAGING DIRECTOR
TRINIDAD PIPE LIMITED
O'MEARA INDUSTRIAL ESTATE
ARIMA, TRINIDAD
TEL: 667/3430
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3. ANOTHER COMPANY, NOT A PIPE OR CONCRETE MANUFACTURER,
IS ALSO STRONGLY INTERESTED IN THIS PROJECT:
MR. HARRY WALKER
H.G.M. WALKER
P.O. BOX 539
PORT OF SPAIN, TRINIDAD
TEL: 62/32335 CABLE: SALESERV

MR. WALKER WILL BE IN NEW YORK ABOUT NOVEMBER 14, AND
REQUESTS THAT AMERON LEAVE A MESSAGE OR TRY TO CONTACT
HIM THROUGH:

MR. NICK LANDON
AUTO-GRAFICA INTERNATIONAL CORP.
150 EAST 42ND S CEET
NEW YORK, N.Y. 10017
TEL: 212/687-6300

4. WE UNDERSTAND THAT THE TENDER DOCUMENTS, WHEN ISSUED,
WILL STRESS THE GOVERNMENT'S INTEREST IN ITSELF BECOMING
THE JOINT VENTURE PARTNER WITH FOREIGN BIDDERS. ALTHOUGH
IT IS NOT NOW CLEAR WHICH AGENCY OF THE TRINIDAD GOVERNMENT
MIGHT BE IN CHARGE OF SUCH AN OPERATISIGN IT PROBABLY
WOULD BE ARRANGED THROUGH THE INDUSTRIAL DEVELOPMENT
CORPORATION. PROSPECTIVE BIDDERS MAY WISH TO CONTACT
THE FOLLOWING:

MR. ELDON WARNER, GENERAL MANAGER
INDUSTRIAL DEVELOPMENT CORPORATION
P.O. BOX 949
PORT OF SPAIN, TRINIDAD
TEL: 62/37291

5.ALTHOUGH NOT YET ANNOUNCED, WE UNDERSTAND (FROM PRICE
BROTHERS' REPRESENTATIVE) THAT THE DEADLINE FOR PREQUALI-
FICATION MAY BE EXTENDED ABOUT 30 DAYS TO DECEMBER 15.
EMBASSY WILL INFORM MEPD AS SOON AS ANNOUNCEMENT IS MADE.
ASKEY

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Disposition Event:
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